# MISSION FRONTIERS



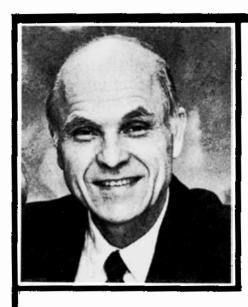
John Bennett He's Running It!

ACMC: THIS YEAR'S NATIONAL CONFERENCE

> (Don't Miss It!)

Don Hamilton He Founded It

Younger Leaders Are Taking Over!



Dear friends,

Tuesday 4 June 85

I've just made a decision. A moment ago! And I'm starting this page all over again.

From now on I am going to tell you things that have only "half" happened, and NOT wait until they have come to a logical stopping point.

LAST EVENING, for example. Six men sat around a table in Dr. McGavran's library (on our campus) and talked from 7 to 10 PM about the Mission 2000 plan.

I was the least of those present. Four quite separate, very influencial mission organizations were unofficially represented. Unbelievable potential if they decide to work together.

At the end of the meeting we stopped and phoned a man in Seattle who is praying about heading up the Mission 2000 campaign. He'll fly down next Monday night for a continuation of this conversation. Also to join us Monday: an eminent pastor, related closely to a very, very influencial world evangelization network. (Since this whole vision could all blow up pray that it won't - I feel I should not just now tell you who these men are.)

I myself wish I knew what will happen NEXT Monday night. All I can say is "stay tuned." Sorry. But notice I'm not "waiting until a good stopping point" to tell you what is happening! And, precisely due to this new policy we are are going to press monthly no matter what.

OK, SOMETHING ELSE. The man at the head of the table last night (Dr. McGavran) is 87 years old, 27 years OLDER than I am.

John Bennett, on the front cover, is 27 years YOUNGER than I am. In fact, about 90% of our staff is even younger. In a recent issue our cover displayed two other younger leaders, Gordon Aeschliman and Greg Fritz, who are heading up exciting new organizations, WORLD CHRISTIAN MAGAZINE, and CALEB PROJECT, respectively.

CLEARLY IT TAKES ALL AGES. On a plane the other day I read in TIME that 19 states have made it illegal to force retirement at 70. This will save the lives of thousands of people whose worlds are shattered at retirement.

Last night we 55-to-60-year-olds needed an 87 year old. And we had him when we needed him! Meanwhile we ourselves are joined in the cause these days by many superb younger leaders. Note the four highlighted in this issue.

Cordially in Him,

Ralph D. Winter

P.S. So you'll know. Last issue, when I wrote this page (e.g. May 11th), we were short \$180,000 for our July 1st payment. Now, June 4th, that's down to \$160,000. We have suspended \$10,000 of staff support for May, so that brings it down to \$150,000. If necessary we can suspend ALL pay for June (about \$77,000), but that will still leave us \$73,000 short for July 1st.



Keen people from 64 mission agencies work together at the U.S. Center for World Mission to foster the growth of a "frontier missions" movement among Christians and churches in this country.

There are three major components of this movement:

First, there are the mission agencies which are willing to make the penetration of new people groups with the Gospel their highest priority.

Then, there are the students--the missionary volunteers of the new era of missionary outreach to frontier peoples.

Finally, there are the churches who make the establishment of churches in groups of people where the church has not existed their highest priority in prayer, in giving and in sharing this vision for the frontiers with others.



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MEMBER EXO

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### Never a Dull Moment!

After months of confusion,
uncertainty and ambiguity. . ., the
48-page Jan/Mar issue of MISSION FRONTIERS
went to press. Our new arrangement with
the former owners of these properties was
clarified - still higher interest (now
\$35,000 per month), balloon payments (total
\$8 million) postponed two years, until
October 1st 1987, if we can even make the
July 1st payment of \$300,000!

Tuesday, May 14 McGavran and his own GIANT STEP proposal. He is the most widely respected mission strategest in the world today. In the McGavran Center (upper floor of our library building) in the evening a very curious gathering took place. He had invited six leaders in the world of missions. The purpose was to discuss the implications of his Giant Step proposal. (Which was printed in full in the last issue of Mission Frontiers He simply and dramatically proposed that missions in this country can only take a Giant Step forward if 100,000 new "missionary societies" are formed in local churches. He means fellowships not sending agencies. Next time, June 3rd, at his initiative, the discussion will cover specifically the Mission 2000 plan to accomplish that goal.

Wed-Fri, May 15-17
Washington, D.C. National Church
Growth Conference, 3rd year. Amidst the
likes of Paul Yongi Cho and Richard
Halverson, I was the only speaker (one
plenary talk, one workshop - in the main
auditorium) on the subject of the church
going where it isn't (instead of
merely growing where it is). About
300 pastors were there. About half came to
my workshop. Following my presentation of
the Mission 2000 plan, 50 turned in their
names in order to get a copy of the plan.

Sunday, May 19

The Commencement at our small, specialized university. This gathering absolutely packed out Franson Hall, with about 250 people. Dr. Ietsunao Yamamori, Director of Food for the Hungry, was the main speaker, Dr. Purnell giving the charge to the graduates, challenging the group to further growth, discipline and quality. Yamamori, as an outsider did a superb job, articulating the challenge of the world of today's world. Two other commencements have taken place on our campus this year—the

International Theological Seminary, and the Armenian Bible College, both highly significant.

Academic relations with Food for the Hungry. Afterwards we had ample opportunity to talk to Yamamori, being invited by Dr. Olson to dinner with other members of the WCIU staff. Being a former academic leader, he now has a significant grasp of the essential relationships between the colleges and the agencies of mission. He has 43 college grads working all around the world in development activities of various kinds, and he would like them to get credit on the job. I have no doubt we can hanner out something that will attract other missions, and that Yamamori will enable us to get this going. His is a small agency, like our University. Neither has a lot of red tape to deal with.

### Monday, May 20

50 pastors In the morning I met with the pastors of the So. Calif. District of the Foursquare Church. This denomination is struggling to fulfill the "100" Unreached Peoples goal which, back in 1979, they set for 1990.

Wednesday, May 22

Does World Christian Magazine have to leave? Are we already running out of space? We toured the campus. We may move all our books into the two upper floors of the library, and move the rapidly expanding GLOBAL MAPPING PROJECT to the lower floor — and there would then still be room for World Christian.

Mission Frontiers. The Jan-Mar issue came from the press and was hustled into the mailing process

Our new "college design". Over two years ago our WCIU board underwrote the plan of stressing internship for all students, so that we would in effect have no students who were not tied in somehow, even as "student interns", with existing mission boards. This was part of a larger configuration involving an expanded function for the phrase, Institute of International Studies, which is an attempt to hold in creative tension four dimensions of accountability: home, church, agency and school. A new step forward was made this day.

Elders Council: an adjustment of salary provisions. At 4 PM I presented to the Elders a tentative proposal for including office facilities (in addition to living facilities) as something we would

expect to cover from the support being raised by our staff. All missions "charge" personal support funds for at least some of the overhead of the mission. We have charged about 3% in the past, using undesignated gifts to cover the costs of work space. We have expected our staff to raise additional "Work Related" funds to cover the expenses of their prayer letters, special studies, and other work-related expenses (going on trips), but never their office space.

Interest = rent. As long as our property is not completely paid for, the unpaid balance brings down upon us what is in effect "rent" on that unpaid balance.

The essence of my proposal is to charge all or some of this cost to the people who utilize the facilities

Payment priorities. Basically this means that we will begin formally to consider our project and its survival above our own living allowances. (This is like a college in hard times postponing or slashing faculty salaries to survive. Perhaps some faculty will leave. More likely the supporters will rally to replace that loss.)

July 1st and the food on our tables. Also see below under May 31st. I believe we must intend to pay this coming payment (and subsequent payments) even if we have to cut deeply into the living allowances of our staff.

What we are talking about is in the neighborhood of \$100,000 per quarter. of newly recognized cost-of-ministry of each of our staff members. I believe our personal supporters will quickly make this up, and then when the crisis is suspended (in a few months, hopefully) much of the additional support will no doubt continue for those who are already below the intended level. It is interesting that the usual deficit in our support accounts overall is almost exactly the same amount as this additional charge for office rental - \$33,000 per month.

Thus we hope that although those who have long been painfully short will be worse off right now (we'll have to share more than ever or some will starve), they will be better off in the long run. It is though we are saying to our supporters, "You must help us get up to full support so we can in turn make the necessary sacrifice to save this project." Here is a new source of \$400,000 per year. It is in fact the amount our staff has been short-changed all along! Now is when we need it. Now we must spend it on payments no matter how

much it hurts. This is not an easy step of faith.

### Thursday, May 23

ACMC and Mission 2000. We have been offered wonderful opportunities at the July 16-19 meeting this year at Wheaton. They expect at least 800. They will give us a 15 min slot in the Thurs PM plenary and then a 2-hour workshop the next morning. Ours is the only 2 hr period - people can come in either hour if another workship is also important to them. ACMC will pass out M2000 material to everyone as they go into the Thurs PM plenary. They can take up to 1200, so there is still room.

We will use our July Mission Frontiers cover picture and cover story for the magnificent work of the ACMC and now its "Adult Urbana" National Conference. We'll devote the theme space of the issue (this issue) to the details about their conference and the background of the ACMC etc. We can rejoice that here is one more "Neutral Crucial" organization that is promoting everyone else and not merely its own needs. Our own staff will send out a leaflet about the conference to the 7,000 or so who get our personal support letters. Our materials will all tell late registrants who hear (late) through us that they can have a special discount. Reader! Don't miss this superb conference at Wheaton July 16-19! Why not just pick up the phone and call Ken Campbell at ACMC at 312-260-1660.

### Mon-Fri, May 27-31

Massive student debts devastate mission (or other Christian) service. Dr. Buswell, our Dean of Graduate studies. and I attended the Wheaton Conference on "Christian Higher Education". Perhaps the most prestigious gathering of evangelical leaders in the Christian college world. We went to check current attitudes concerning the massive problem, getting worse every day, resulting from deeper and deeper student debts. (Few Christian organizations or mission agencies can pay a college grad enough to help him out of \$15,000 or \$35,000 of education-incurred debt. By the time such loans are paid off it is really too late to move into Christian service).

Turns out there was a lot of concern at Wheaton. Our "college design" (see above under May 22) will allow students to emerge debt free.

## THREE WAYS FORWARD!

### WAY #1: SMALL GIFTS

As you well know, we would much prefer to

pay this campus off with small gifts.

That's the way we feel God has guided us (in order to avoid undermining the very mission agencies we serve). Thus, no matter what larger gifts come in, we will continue to seek the million small gifts in order to repay or reassign everything beyond the first \$15 any one person has given us.

The small gift approach was not our original plan. We confess that for the first few weeks in the very beginning we were simply "out for money" in order to pay off the campus. But the really wonderful thing about the small gift approach, and the real reason God may have led us to it, is that it forces us to go to more and more people in order to collect this modest one-time contribution. And that means we have to convey vision to more and more people. God must have had this in mind!

Will It Work?

Again and again we have wondered. We have come close to foreclosure--and failure-- especially recently, as the interest payments have gotten larger.

(Curiously, no one objects to the small gift

approach--if it will only work!)

It is perfectly obvious that such an approach is immensely more difficult than certain conventional, very expensive methods which are characterized by spending a huge percentage of the money coming in just to raise additional funds. For us, resolutely, the increased difficulties of the small gift approach must be accepted in view of the great benefit to the extra thousands and thousands of people who catch the vision, discover a new reason to believe in missions, and begin finally to connect the preaching of the gospel to the events talked of in the newspapers. In that light, does it matter how much more difficult this approach is? If it will only work!

What are the problems?

1) We don't spend even one penny designated for property on further fund raising. Some conven tional methods cost about \$15 just to get the attention of a new donor in the first place. In other words, the first \$15 each person gives has been used up in advance simply to make the contact!

2) We're expecting the vision God has given us to flow by word of mouth, automatically, without any expensive TV blitzes or direct mail promotions! However, amazingly, the challenge to reach the unreached turns out to be so exciting that this

approach has almost succeeded.

- 3) True, many good people are much more willing to sit down and write bigger checks than they are accustomed to shouldering the task of spreading the word around further. Some people do have more money than they have time.
- 4) We have tried "everything." Years ago we had great success with a one-page xeroxable "grapevine letter." That is the most economical way to assist people to spread the vision.
- 5) The most powerful thing we have done so far is to put down on paper--my wife did this--a simple account of the unfolding drama of this entire project. That story is so spell binding that people very often stay up late at night to finish the book! When Once More Around Jericho was first out, almost overnight we began to get letters from all fifty states! (The new, expanded version, under the new title I WILL DO A NEW THING, will be available again shortly, we hope.)
- We have prepared an exciting new brochure. It gives a far better view of who we are and what we are doing than anything we have ever done before. We hope this will help the inspiration and vision to flow. Remember the "I'll Touch Ten," brochure mailed out by a lot of you good people two years ago? In just a few days it brought in 14,000 new people. We could hope this brochure will be even better. You can send in for loads of these yourself. (See the order page, p. 31.) This may be just "The Way to Go" for you.
- 7) But by far the best approach, we now think, will be the Mission 2000 program. (See the description across the page.) Of all the new features in Mission 2000, a radically new one is the fact that everyone who gives a small gift (now called a "Registration Fee") will be tied into a discipleship program. This is a much safer way of conserving the results of a program for planting new vision and hope in the hearts of Americans.

### WAY #2: Large "Advances"

People keep telling us that it's the "big donors" that count. "They can give their money, but they can't give their time."

That's partly true, although big givers of means are often big givers of time, too.

In any case, we were embarrassed awhile ago when we heard that our small gift approach had been cited at a fund raisers conference as the worst way to raise money! The actual fact is, a lot of people have given us a lot of money in large quantities.

### Don't miss the National Conference!

Perhaps the most lavish givers, proportionately, have been college students and missionaries. One missionary scraped up over \$75,000 for us, most of it money which he or his relatives had inherited.

In any case, we have certainly never doubted or questioned the leading of those who have come forward with large sums of money to help us. We have often freely admitted that we would not now be in existence if it were not for many large gifts.

The only unusual thing is that we consider all such gifts "advances." That's simply our own attempt one day to be able to say honorably that this entire project has not diverted from any mission agency more than \$15 from any of their regular contributors.

We would be greatly honored and delighted if within the next twelve months it would be possible to receive enough "advances" to be able totally to eliminate our debt. By so doing, we would reduce these monthly interest payments to zero (!). We will still continue on faithfully to pursue the number of necessary small gifts which in themselves will, we pray, eventually underwrite this entire project.

As the graph on the previous page shows, we are not driving our indebtedness down very fast when we just barely make the payments. I don't see how we can go on like this, and I'm sure we don't want to. We absolutely have to pay more than the required payments, even though we have had a terrifically tough time just making payments thus far.

As we pay more than the interest requires, the amount of interest gradually drops, even though the interest <u>rate</u> stays the same.

Then, once the Mission 2000 Campaign gets going, in a few months it will pay off our in - debtedness and replace the larger gifts we have received! So take a good look at the Mission 2000 section.

Meanwhile, July 1 approaches. As of May 11, we still lack \$180,000. We hope we don't stumble with the very first payment of our extension!

Now is the time to pray as we've never prayed before that many people will be attracted by the idea of giving a larger gift to us as an advance, and hopefully seeing that gift used again, later, in some other field where they would want to direct it.

### WAY #3: Mission 2000

What does "My Utmost for His Highest" mean if it doesn't mean that we are deliberately choosing between two things, one of which is better than the other, and is, to the best of our understanding, "His highest?"

That's how we came to Mission 2000. It is a dream, an idea, a plan, a program, a project, and -- we hope and pray -- soon a movement which will change America. It is our best understanding of "His highest" for us and our generation at this moment in history.

Also, look at Mission 2000 in the light of Jesus' warning: "If you seek to save your life, you will lose it. But if you lose your life for my sake and the gospel's you will find it."

the gospel's, you will find it."

Those who get most of the blessing of Mission 2000 are the Hidden Peoples. Everything is focused in that direction. By the end of the second phase of Mission 2000, the amount of money that we might expect to come to the USCWM would be a little over 1% of the total. (Look carefully at the table on p. 22.)

In other words, Mission 2000 is not an attempt to save us, but to save others. It is a consortium which we will not control. It is primarily a vision and inspiration-spreading movement, not a fund raising movement, and even its fund raising is primarily not for our benefit.

We have already hinted that Mission 2000 is a discipleship program in comparison to all other plans we have developed. (See Point 7 across the page.)

On page you will find an improved version of the "Synopsis" plan. On this page we have space for just these comments. Ponder those pages of the Synopsis, and get a tighter grip on a vision that could shake our country to its roots--a transformation of the sort that could allow God to spare our country from His judgment. (Remember that the upshot of the Bible is that missions--not missles--will save us.) Would you like your church to try out Mission 2000 on a pilot basis? Write directly to me (Ralph D. Winter).

In our last issue you may recall the capstone article, p. 31, by Dr. Donald A. McGavran, called "A Giant Step in Christian Mission." That article spells out the electrifying claim that what the renewal of the church requires is a new kind of regular meeting at the congregational level--a phenomenon which was widespread in this country fifty years ago, but is now almost totally forgotten. (How strange, as I visit churches around the country! There are regular monthly fellowships around everything from the problem of pornography to flower arrangements. But there are no longer any regular fellowship meetings focusing on missions. Satan has wisely removed such meetings from our church life.

Mission 2000 points to the end of history. Let's respond to His call!

### **ACMC Spearheads Growing Missions** Movement in North American Churches

Over two billion people alive today have never had a reasonable opportunity to become Christians. These people are non-Christians, not because they've said "no" to the gospel, but because they haven't had a chance to say "yes"!

Without the efforts of today's and tomorrow's misionaries -- those who minister in Christ's name in cultures different from their own-the needs of most of these people will go unmet. The church desperately needs more missionaries. But it needs people who are "sent" more than it needs people who volunteer to go. This does not mean that the Lord of the harvest does not call or lead individual people to His service. It is important, however, to stress the important role of the "sending" church, where the call of the Holy Spirit to cross-cultural service can be heard. nurtured, confirmed, and supported.

Where are these "sending" churches? A Gallup survey, conducted in 1980, posed a number of questions to evangelicals. One: "Do you feel that missions is a priority for the church today?" Over 50 percent of the people surveyed said, "Yes." Then the survey asked how many pastors felt their local churches were adequately involved in world missions. Only one pastor out of ten answered yes!

### ...local churches are both the primary agents and a "weak link" in the missions chain.

The Association of Church Missions Committees (ACMC) was born out of the conviction that local Christian churches are both the primary agents of world evangelization and a "weak link" in the missions chain! Of course, no single church can reach the world alone. But ACMC believes that a movement of North American churches--joining with similar missions movements around the globe--can change the world. This is what ACMC is all about.

ACMC exists to aid in multiplying and strengthening missions-minded congregations in North America. ACMC does this by equipping church leaders (pastors and lay people) to

develop effective missions programs in their congregations. ACMC also creates opportunities through which congregations can stimulate one another in their missions ministries. The result of this has been a growing number of "sending congregations" -- churches with a balanced involvement in fulfilling the Great Commission among people groups both near and distant.

The "ACMC movement" was conceived in the fertile womb of Southern California. It began like this:

- \* Mission strategists Ralph Winter, C. Peter Wagner, and Art Glasser became convinced that the local church was a "weak link" in the world evangelization chain.
- \* Dr. C. Peter Wagner wrote Stop the World, I Want to Get On, identifying the need for a lay organization dedicated to equipping local churches for world evangelization.
- Fuller Seminary and the William Carey Institute organized a National Institute for Mission Committee Chairmen in 1974; 63 churches sent a total of 165 representatives.
- Delegate Steve Tavilla, a fruit and vegetable wholesaler and member of Grace Chapel in Lexington, Massachusetts, suggested the formation of an ongoing association of churches; this fledgling body was called the Association of Church Missions Committees (ACMC) and was given the mandate to help multiply missionsminded congregations across North America!
- Donald A. Hamilton, a former Xerox Company executive and director of the William Carey Institute, was asked to be ACMC's first Executive Director. John C. Bennett (a student at Fuller Seminary's School of World Mission) came on as his assistant.

Don Hamilton led ACMC from 1974 to 1980, establishing the Association's reputation for excellence and as an advocate for constructive change in the church/mission community. In 1980 Hamilton left ACMC to serve as the Executive Director of Overseas Counseling Service. John Bennett was asked to serve as the acting Executive Director and, in 1981. took the helm as Chief Executive

Officer. Only 29 years old when he became Executive Director, he is representative of today's generation of young and visionary mission leaders. Though Bennett suggests that perhaps ten percent of the 350,000 churches in North America are actively involved in world missions today, he stresses the impact that Association members can have by working together to multiply mission-minded congregations across North America. "ACMC does not exist merely to help churches have better mission programs, " he says. "We want that five or ten percent to grow to twenty percent!"

### ...the Holy Spirit is sovereignly creating a global movement...

ACMC's goal to quantitatively multiply missions-minded congregations across North America is gaining momentum. In 1974, 37 churches became founding members. 1984 church membership stood at 626, and total membership reached 942. (See chart.) This membership is representative of over 50 denominational bodies. Member churches pay annual dues (for basic services) according to the church's annual missions budget: \$60.00 for churches with a missions budget of \$20,000 or less, and more on a sliding scale for those with larger budget. While ACMC sells resource materials to non-members and anyone may participate in Association activities, ACMC's services are best utilized by joining the Association.

 ACMC is targeting increased attention to today's students, essential to the health and multiplication of tomorrow's mission-minded churches. A special member category allows students to partake in Association activities and buy resources at significantly reduced prices.

ACMC serves both denominational and independent churches throughout North America in several ways:

\* North American Conference. Every summer, hundreds of delegates--pastors, laymen, and mission agency representatives--gather

for four days of input and interaction at ACMC's annual North American Conference. In 1984 the Conference was held in two locations: Santa Clara, CA, and Washington, D.C. Eleven hundred people attended, representing 249 churches and organization. The 1985 North American Conference convenes July 17-20, 1985 at Wheaton College, Wheaton, IL, under the theme, "Your Church Can Grow World Christians!" (For further details, see pages .)

\* Regional activities. Dozens

- \* Regional activities. Dozens of locally-sponsored activities are held across the continent each year. Programs range fro one-hour workshops to weekend mini-conferences.
- \* Regional staff. Five regional staff are available to provide personal consultation to individual congregations and to facilitate "churches helping churches in missions" in their regions.
- \* ACMC Newsletter.
  Published quarterly, this helpful publication keeps members to up-to-date on Association activities.
- \* Resource Desk and Document Center. This is a comprehensive information service for ACMC members. Materials tailored to each church's special needs are available to answer questions and solve problems.
- \* "Your Church" brochures. Key isues of interest to missions-minded churches are introduced and discussed in this bi-monthly resource. In-depth supplementary packets and video-cassette courses are also available.

Special publications. Each year ACMC undertakes research projects of benefit to the local church. Past projects have included: the Missions Policy Handbook (identifies and guides congregations in developing missions policy for sixty key issues), the Self-Evaluation Profile (a three-panel chart designed to help church leaders measure their church's level of missions involvement) the Mission Agency Information Invetory (provides a standardized process for information exchange between churches and agencies), and the Missions Education Handbook (a comprehensive tool helping local churches integrate missions education into their existing Christian education programs). ACMC's newest resources include A Disciple's Bifocals, a four-unit, hands-on curriculum for young adults and adults that helps Christians grow as disciples, disciplers, world Christians, and cross-cultural disciple-makers; and the Missions Conference Planner, providing step-by-step instructions in a workbook format, along with "how to" ideas for conducting a mission conference that will grab a congregation's attention.

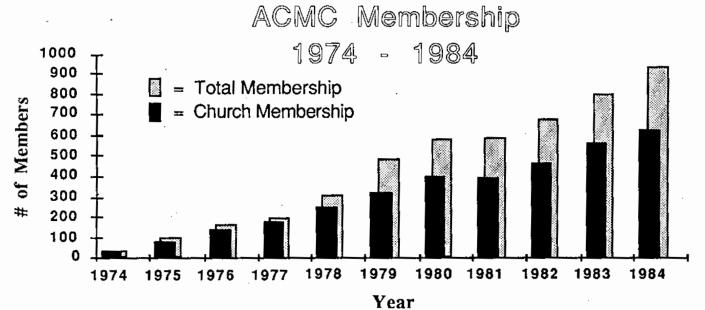
# ACMC is one of the most valuable resources a local church can have.

ACMC is also helping to spawn similar movements worldwide. In April of this year a team of six from ACMC traveled to Brazil to conduct a missions seminar for pastors in conjunction with SEPAL's (a division of OC Ministries) annual pastor's conference. A special one-day seminar the following weekend concluded with a grass-roots call for continued gatherings of pastors interested in helping their churches become sending churches and in Brazil becoming a sending base! Bennett and two other members of an ACMC team are currently carryong on a similar ministry in Indonesia. These ministries have developed in response to the initiative of Brazilians and Indonesians. Bennett feels that the Holy Spirit is sovereignly creating a global movement in which it is ACMC's privilege to play a part.

ACMC leaders and member churches are asking God to raise up a movement of "sending" churches from North America and around the world who, together, can meet the needs of a world without Jesus Christ. According to Frank Barker, Pastor of Briarwood Presbyterian Church in Birmingham, Alabama, "Considering the importance of the task of world evangelization and the urgency of the time, ACMC is one of the most valuable resources a local church can have."

Over two billion people have yet to have a reasonable opportunity to say "yes" to the gospel. The ACMC movement is one of the ways that God is working to heed their cry.

[Chart follows]



Note: The slight drop in membership in 1981 was due to a purging of inactive members.

### Reflections on My Early Years with John Bennett

by Don Hamilton (Director of Research, Overseas Counseling Service)

John Bennett came to me while a first-year student at Fuller Theological Seminary. He was young, but even then had a bearing and air of confidence about him that indicated he would go far. He said he could type a little and asked if he could help. This was March, 1974.

The newly formed William Carey Institute, of which I was the Executive Director, had been asked to coordinate the. NIMCC (National Institute for Missions

Committee Chairmen), a brainchild of C. Peter Wagner, who recognized the urgent need for more involvement of the layperson in missions. John took hold of this assignment with such percetion and skill that he was given the total responsibility. Out of that momentous meeting in June, 1974, ACMC (The Association of Church Missions Committees) was born.

While John and Gail (soon to become his wife) completed their masters' degrees at Fuller, ACMC grew. John joined ACMC full time in 1975. He quickly became Operations Manager, and later the Associate Director. Starting in July, 1975 ACMC put on annual national conferences, which John organized and administered each year. He established peer-level relationships with key missions leaders and pastors, and despite his youth, gained their confidence

and respect.

I was fortunate to have been the one to work with him during these years. From the very beginning his enormous talent was obvious. It was my privilege to have a small part in the maturing of his God-given abilities.

A mark of his maturity was his willingness to stay on as the Interim Director of ACMC after I left in January, 1981 while the Board searched for a new Executive Director, knowing that the normal expectation would be that the new director would bring or form his own team. I was highly gratified when the Board named John as the Executive Director in July of 1981.

It is my prediction that John Bennett will become one of the most influential men in missions in the decades to come. He has my prayer, my support and my confidence.

### John Bennett: From Seminary Student to Spokesman

"God needs more men and women who will ask the question, 'What does God want done in the world?' rather than asking, What do I want to do with my life?" The speaker was Dr. Ralph Winter. The audience consisted of students from Fuller Theological Seminary. In the audience, a seminary student named John Bennett was listening carefully.

John had met Christ as a senior in high school. After four years of study at the University of California at Irvine he was offered the opportunity to pursue advanced research in the field of artificial

intelligence. But God had been telling him something different. Although he did not know how he would invest his life for God, he believed he should pursue full-time Christian ministry, and so he applied to Fuller Theological Seminary.

Of course, seminary students are always in need of money! And so, when Don Hamilton of the William Carey Institute offered John a part-time job as his assistant, to coordinate the National Institute for Mission Committee Chairmen, John accepted.

It was about this time that John heard and was moved by Ralph Winter's challenge. A young man of intense determination, John decided to commit his life to the great goal of reaching unreached peoples with the good news of Jesus Christ.

At the time John did not view ACMC as the vehicle through which he would fulfill this aim for the next eleven years. In fact, ACMC did not yet exist! When delegate Steve Favilla called for the formation of ACMC at the National Institute for Mission Committee Chairmen--and asked for Don and John to serve as the first staff members -- John was as surprised as anyone! This was especially true since the following day he was supposed to begin full-time ministry for the summer with college students at a nearby church, which he did. But he resumed work with ACMC in the fall, and has been there ever since.

John is firmly convinced that the ministry of ACMC is having and will continue to have a strategic impact on reaching unreached peoples. Never underestimate the impact of a simple statement on a receptive and committed seminary student!

# 1985

### ACMC NORTH AMERICAN CONFERENCE

### "Your Church Can Grow World Christians!"



Stuart Briscoe Plenary Speaker Pastor Elmbrook Church Waukesha, WI



Chris Marantika Plenary Speaker President The Evangelical Theological Seminary of Indonesia Yogyakarta, Indonesia



John Perkins Plenary Speaker President John Perkins Foundation for Reconciliation and Development Pasadena, CA



Help your congregation discover the global implications of the gospel!

sk what people think about missions these days and you will hear a lot of confused thinking. "Missions is for the super spiritual." "Missionaries went out with pith helmets and bermuda shorts." "Loving my neighbor will evangelize the world." The truth is, many people need a thorough 'reeducation' about missions!

Growing world Christians in your church will change things! World Christians are simply disciples of Jesus Christ who are discovering the global implications of the gospel. Though it isn't always easy, they are learning to love people who live nearby, and those at the ends of the earth.

The local church is the best place to grow world Christians. And the 1985 ACMC North American Conference can help it happen in your church! Six plenary sessions will set the stage for what needs to be done. Fifteen theme workshops will center in on concrete ideas for growing world Christians in each segment of your congregation. Ten general workshops will answer other questions about missions and the local church.

Do you believe that your church can grow world Christians? We do! Make plans to talk this week with your pastor. Discuss this opportunity at your next missions committee meeting. Together, organize and send a delegation to the ACMC North American Conference and learn how your church can grow world Christians!

July 17-20, 1985 Wheaton College, Wheaton, IL

Richard Farmer Special Music Pastor Bethany Baptist Church Pittsburgh, PA

Don Parrott Worship Leader Missions Pastor Highlands Community Church Renton, WA



Don McCurry Plenary Speaker Executive Director The Samuel Zwemer Institute Altadena, CA



Woody Phillips Emcee Missions Pastor Grace Church Edina, MN



Charles Koch
Plenary Speaker
Associate Pastor
First Baptist Church
of Perrine
Miami FI



### **SCHEDULE**

# 1985 ACMC NORTH AMERICAN CONFERENCE

Tuesday	Wednesday	Thursday	Friday	Saturday
MORNING	Personal Devotions Breakfast	Personal Devotions Breakfast	Prayer Groups Breakfast	Personal Devotions Breakfast
	8:00 Registration Continues	8:15 Chris Marantika Discipling the Nations: God's Heart for the Church	7:30 Breakfast Board of Directors Breakfast Missions Displays	8:15 Period 6 Workshops
	10:00 Chris Marantika Discipling the Nations: God's Heart for the World	10:00 Period 3 Workshops	10:00 Break Out Sessions*	10:00 John Perkins Your Church and World Missions Are You the Key?
AFTERNOON	Lunch and Regional Meetings	Lunch and Regional Meetings	Lunch	
2:00 Registration Opens	2:00 Period 1 Workshops	2:00 CRC Open Free Time	2:00 Period 4 Workshops	
	3:45 Period 2 Workshops		3:45 Period 5 Workshops	
EVENINGS	Dinner and Regional Meetings	Agency and Denomination Dinners	Agency and Denomination Dinners	
CRC Open*	7:00 Stuart Briscoe Your Church Can Grow World Christians	7:00 Charles Koch You Can So Get Them There From Here	7:00 Don McCurry Muslim Evangelism Today	
	CRC Open	- CRC Open	Ralph Winter	
	Free Time	Free Time	Mission 2000 Consortium	
	Snacks	Snacks	Launching	

<sup>\*</sup> CRC stands for Church Resource Center, which includes mission displays, the booktable, and the ACMC Service Center, Break Out Sessions will include question and answer time with plenary speakers, and informal interest groups.

<del></del>	<del>                                     </del>	
	Your Church	
	Can Grow	
	World Christians!"	
+	vvoria Christians!	

### THEME WORKSHOPS:

	These sessions will offer concrete helps for stimulating missions	1 Wedn	2	3 Thursday	4	5 day	6
	awareness and involvement. Hear how other churches are growing world Christians in their congregations		3:45 pm- 5:00 pm	10:00 am- 12:00 n	2:00 pm-		Saturday 8:00 am- 10:00 am
T-01	Your Children Can Become World Christians Geri Templeton, Calvary Church, Santa Ana, CA						
T-02	Your Youth Can Become World Christians Chris Renzelman, Highlands Community Church, Renton, WA						_
T-03	Your Young Adults Can Become World Christians Ron McClain, Los Gatos Christian Church, Los Gatos, CA			_			
T-04	Your Adults Can Become World Christians Val Hayworth, Elmbrook Church, Waukesha, WI						
T-05	Your Seniors Can Become World Christians Velyma Hanson, First Baptist Church, Minneapolis, MN						
T-06	So You Need Some Teachers? Train 'Em! Lois Bromley, Christian Info, Calgary, AB Canada						_
T-07	So You Need Some Curriculum? Write It! Mary Lou Wilson, ACMC, Wheaton, IL			_			_
T-08	For Parents Only: Growing World Christians in Your Home Monroe & Joan E. Brewer, Grace Community Church, Panorama City, CA	•	•		•		
T-09	Motivating Men/Motivating Women Robert Malcolm, Hope Presbyterian Church, Minneapolis, MN		•		•	•	
T-10	Catching Their Eye: Visual Aids for Missions Education Don Slocumb, Church of God, Cleveland, TN	•			•	•	
T-11	Telling Missionary Stories: Why & How Diana Howard, South Evangelical Presbyterian Fellowship, Denver, CO	•	•			•	
T-12	A Festival of Missions for Your Church Barry McKenna, Ward Presbyterian Church, Livonia, MI	•			•	•	
T-13	Short Term Opportunities: Missions Education That Sticks! Charles Koch, First Baptist Church of Perrine, Miami, FL	•	•			•	
T-14	Moving the Hand of God: The Ministry of Intercession Len Bartlotti, Assembly of God Missions, Springfield, MO	•	•		•		
T-15	Establishing a Missions Resource Center Gail Bennett, ACMC, Wheaton, IL	•			•	•	
T-16	Missions Begins at the Doorstep John Perkins, John Perkins Foundation for Reconciliation and Development, Pasadena, CA		•		•	•	

### GENERAL WORKSHOPS:

	hese sessions address the subjects of leadership, strategy, sending, and support. Learn how to lay a foundation and further develop.	_	2 esday	3 Thursday	4 Frie	5 day	6 Saturday
y	our church's mission ministry.		3:45 pm- 5:00 pm	10:00 am- 12:00 n	2:00 pm- 3:15 pm		8:00 am- 10:00 am
G-01	A Missions Committee Visited Jim Killgore, First Baptist Church, Atlanta, GA	•			٠		
G-02	Pastor: The Church's Missions Statesman Richard Farmer, Bethany Baptist Church, Pittsburgh, PA		•			•	
G-03	Don't Shoot Until You See the Target: Planning the Church's Mission Ministry Woody Phillips, Grace Church, Edina, MN						
G-04	The Task Before Us: The Future of World Missions John Bennett, ACMC, Wheaton, IL	•			•		
G-05	Writing a Missions Policy That Works Curt Dobbs, Reinhart Bible Church, Dallas, TX		•			•	
G-06	Preparing Tomorrow's Missionaries Today Sherwood Lingenfelter, Biola University, La Mirada, CA						
G-07	Caring For Your Missions Family Fred Beveridge, Pascack Bible Church, Hillsdale, NJ	•			•		

G-08	Financing Missions in a Changing World John Quam, ACMC, Long Lake, MN		•	_		٠	
G-09	When to Say, 'Yes': Evaluating Support Opportunities Tommy Saunders, Briarwood Presbyterian Church, Birmingham, AL	•			•		
G-10	ACMC: So What's In It for Us? ACMC Staff		•			•	

### WORKSHOP INSTRUCTIONS:

It is important that you pre-select and register for the workshop you plan to attend. Workshop tickets will be distributed at conference check-in for each workshop. Review the topics and schedule above, then indicate your selections on your registration form. Workshop periods three and six are extended sessions. If a workshop you select is full you may select a ticket for an open workshop at conference check-in. Early registration will help assure you of receiving tickets for the workshops of your choice.

- 2. Indicate your membership status. (Indicate 'member' if you submit a member application with this registration form.)
- 3. Enter your workshop selections. This will register you for the workshops you select on a first come, first serve, basis. (See workshop instructions above.)
- 4. Select the registration plan that applies to you and enter the dollar amount on the registration form. Members receive a 25% discount!

	Non-member	Member
Full registration for the conference	\$146	\$110
Full registration using a member voucher	NA	\$ O
Full registration for the conference at quantity discount		
(see member discounts)	\$ 86	\$ 65
One day registration	\$ 53	\$ 40
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5. Select the meals and lodging option that you desire and enter the information on the registration form. Lodging will be in college dormitories in air conditioned rooms. A limited number of single rooms are available for an additional cost. Indicate your roommate preference.

Plan A includes ten meals (Wednesday breakfast through Saturday breakfast) and four nights lodging (Tuesday through Friday).

Plan B includes nine meals (Wednesday funch through Saturday breakfast) and three nights lodging (Wednesday through Friday).

Plan C for off campus participants includes six meals (lunch and dinner Wednesday through

- Add the late fee of \$20 if you are registering after June 10, 1985.
- 7. Compute the total fees due. Your check-in at conference will be simplified by paying your total fees with your registration. All fees must be paid before or at check-in. REFUND POLICY: The registration fee is non-refundable, but in the event of a cancellation, a substitute delegate may be sent in your place. All fees should be paid in U.S. dollars.
- 8. Enclose your check with the completed registration form and return to: ACMC North American Conference

P.O. Box ACMC Wheaton, IL 60189-8000

9. Please check the box if you are interested in further information on the ACMC/Wheaton Graduate School courses.

### TRANSPORTATION

American Airlines has been appointed the official airline and Menno Travel Service (M.T.S.) the official travel agency for the North American Conference. Call American Airlines Meeting Service Desk (800) 433-1790, within the continental United States, (except Texas, call (800) 792-1160), and ask for STAR # 56597. For additional fare quotes, call M.T.S. (800) 323-9402.

Airtran O'Hare is the official conference ground transportation service between O'Hare and Wheaton College. The ACMC conference rate is \$8.00 each way. Reservations can be made by calling (800) 851-0200.

#### FAMILY ACCOMMODATIONS

Family members not attending the conference sessions may arrange for meals and lodging on campus. Using one registration form per family member, enter "non-delegate" in section 4, then select an appropriate meal and lodging package. For information on rates for children call the ACMC office at 312-260-1660.

#### FACILITY USE

During ACMC's use of the Wheaton College campus all conference delegates may use the recreational facilities available on the campus for a nominal charge.

### REGISTRATION **FORM**

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,	☐ please send me complete Wheaton Graduate School	information	about-the ACMC/

### Special Discount Coupon for Mission Frontier Readers!

This coupon waives the \$15.00 late fee on your registration at the 1985 ACMC North American Conference, July 17-20 on the Wheaton College Campus, Wheaton, IL.

Coupon valid for registrations received by July 8, 1985.

ACMC North American Conference PO Box ACMC

### 1985 ACMC NORTH AMERICAN CONFERENCE



Stuart Briscoe Plenary Speaker Pastor Elmbrook Church Waukesha, Wl



Chris Marantika Plenary Speaker President The Evangelical Theological Seminary of Indonesia Yogyakarta, Indonesia



John Perkins
Plenary Speaker
President
John Perkins
Foundation for
Reconciliation and
Development
Pasadena, CA



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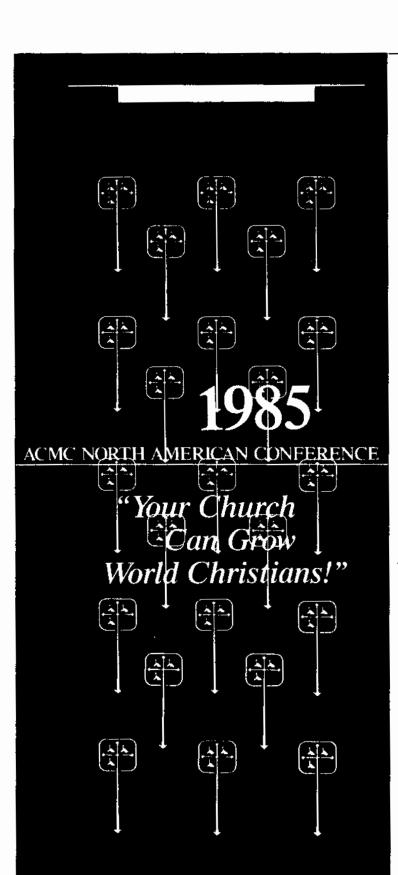


Woody Phillips Emcee Missions Pastor Grace Church Edina, MN



Charles Koch Plenary Speaker Associate Pastor First Baptist Church of Perrine Miami, FL





am interested in attending the 1985 ACMC North American Conference! Please send me complete conference information.

Church Name (if applicable)  Address  City State or Province  Please also send a complete conference bro chure to the following people:  My pastor or missions committee chairpers	
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Address	
City State or Province	Zip
Please send this completed form to: ACMC	
Conference Office P.O. Box ACMC	
Wheaton, IL 60189-8000	
The Association of Church Missions	
Committees was founded in 1974 to assist local Christian congregations in their cross-	

cultural outreach ministries, both locally and globally. ACMC serves both denominational and independent churches throughout North America. Information about other services of the Association may be obtained by writing the address above.

# Three Men, Three Ministries: Case Studies of Younger Leaders

by John A. Holzmann

# Frank Underhill: Mission Educator

Frank Underhill is headed for a lot of responsibility. A 36-year-old college professor, he's just been named Interim Executive Director, Interim Director of Mobilization, and Director of Training at the new Midwest Center for World Mission in Oak Park, Illinois. He, his wife Chena, and their six children are moving from Seattle, Washington to the Chicago area so that he may take up his new responsibilities July 1st.

With a background in education in general (he is working on his Ph.D. degree) and TESOL (Teaching English to Speakers of Other Languages) in particular, Frank comes to these positions with a long history of interest and involvement in world evangelization.

During his teen years he was strongly influenced by Elisabeth Elliot's Shadow of the Almighty, the story of missionary Jim Elliot and the band of five men martyred trying to reach the Auca Indians. That story became almost a textbook to Frank of what a man's life ought to be, and also had a major influence on his wife's mission vision. When Frank discovered a film of the five missionaries' approach to the Aucas, the missionaries' deaths, and the search party that went after the bodies, he showed it to Chena.

Says Chena: "It was down in the basement, the projector was some ancient contraption, and the film itself was definitely not professionally made, but you got a sense of what those men had on their hearts!"

One time Burt Elliot, Jim's brother, came to Frank's church. "I don't know if he had any impact on the adults," says Frank, "but he made an impact on me! You get a guy like that, who's sold out to the Lord, and he's going to speak to the young people."

The week after Frank and Chena were married, a woman from their church sent them to a mission meeting sponsored by their denomination in Wheaton, Illinois. Tom Skinner was there and gave them a desire to reach out to inner-city people. They decided to move into government housing to learn about cross-cultural communication.

Several times over the years, the Underhills attempted to go overseas, but each time they were thwarted—their visa didn't go through, a child was about to be born....

To Chena, it seemed missions was out of the picture. But not to Frank. One day in early spring, 1976, he received a phone call from an old friend living overseas. "Frank," said his friend, "you've got to apply for a position with this new company here in the Middle East. There are great opportunities. And you could provide a Christian witness in an area few Christians are ever seen."

That conversation led to six years of ministry in a "closed" country. Frank worked for a company coordinating an educational program and in a national university teaching English.

Today, that educational ministry will continue in Oak Park, Illinois as Frank and Chena seek to enable other young people to go where the gospel has not yet been preached, where the Hidden Peoples still wait.

### Michael Pocock: Personnel Director, TEAM

Dr. Michael Pocock is the Candidate Secretary (Director of Personnel) for TEAM--The Evangelical Alliance Mission- in Wheaton, Illinois. He has held that position since 1976, when he was 34 years old. "Mission recruiters are often young," he says, "but at the time I became head of Personnel here at TEAM, I was the youngest member on Personnel staff. It was a bit unusual."

Pocock may have been young, but he was far from ill-prepared for his job. He acquired his M.Div. and Th.M. from Trinity Evangelical Divinity School, pastored a church and worked with youth during his seminary years, taught apologetics, homiletics, church history and systematic theology at Toccoa Falls College, and served one term with TEAM in Venezuela before coming to the TEAM Personnel Department. There, his unique blend of experience and training has stood him in good stead.

"My Th.M. was in Systematic Theology," says Pocock. "You might wonder what that has to do with my work in Personnel. It has a lot to do with it. The Personnel Director is in charge of quality control--the quality of the personnel. In an agency such as ours where we have people coming from all different theological and church backgrounds, I have to know what their beliefs are, and I need to be able to explain our position to them so they can understand it.

"We have to deal with, say, the issue of infant baptism. A Lutheran comes inhe'll have a different view of things than a Baptist will. Or the charismatic/non-charismatic issue. Or I'll have a woman come in who has been divorced. She was married to a non-Christian husband who has left her. She thinks she is free. I have to explain to her why our mission can't use her.... My background in systematics comes into play every day."

The need for background, for experience, is crucial to effective work in missions, says Pocock. He recommends that any person who thinks God might be calling him or her to a cross-cultural ministry should get overseas for a summer, or for some kind of short-term experience, and test out their skills. "You should confirm through experience whether or not you have the gifts and skills necessary to do the job."

But Pocock mentions a second prerequisite to effective service that's not so widely recognized. "People think mission agencies send people overseas. That's not true. We help churches do what they want to do. If you want to serve as a missionary, talk to your church. Talk to them before you ask for money. Ask them, 'How do you see me fitting into world evangelization?' Ask them, 'Do you recognize the gifts in me that would prepare me for the task? Do you think I'm ready? What do you think I should do? Where should I go?'

"You ask your church leaders these questions and they may stare at you in shocked silence. 'We can't answer those questions for you! We don't know!' Yet more and more churches are engaged in vocational counseling: a trend which should be encouraged."

# E. Mike Jaffarian: Mission Executive

E. Mike Jaffarian has not quite reached that golden milestone of his 30th birthday. He was born September 2, 1955 in Seattle, Washington.

In 1980, as a student at the Fuller

School of World Mission, he went to the International Student Consultation on Frontier Missions held in Edinburgh, Scotland. It was there that he and a few other seminarians were encouraged to begin an organization to mobilize seminary students for involvement in frontier missions. Theological Students for Frontier Missions (TSFM) was born soon after the Edinburgh conference, and E. Mike was its first president—a volunteer position he held for a year.

E. Mike's wife, Dawna, received her degree in International Development from William Carey International University in 1983. With educational credentials behind them, and several years of administrative work to his name (during his seminary career E. Mike worked for 3 1/2 years at the Charles E. Fuller Institute of Evangelism and Church Growth in Pasadena), the Jaffarians applied to and were accepted by the Conservative Baptist Foreign Mission Society (CBFMS) to serve in India as development workers and church planters.

But persistent attempts to obtain visas failed, and, early in 1985, the Lord led the Jaffarians to look at ministry opportunities in other countries. Meanwhile, E. Mike put his failure in getting a visa to work: he is putting the

final touches on a 200-plus page report concerning visa possibilities for India.

Recently, in a search for service opportunities, E. Mike visited Asia and stopped in at the offices of the Evangelical Fellowship of Singapore. It wasn't long before the Singapore Centre for Evangelism & Missions, a new mission information and research center, came up for discussion. "We need staff!" said the Singaporean Christians. "We have a board. All we lack is people to run the place."

E. Mike was given the opportunity to help provide leadership in the venture. "I'm definitely the junior partner," he says. "Tom Chandler, who is right now the #2 man in the Mission Commission of the World Evangelical Fellowship, will be working there with me. But I feel God has given me a great opportunity. "I will be involved in student mobilization, publications, study of the Tamil language (there are 100,000 Tamil speakers in Singapore, many of them Hindus, and E. Mike hopes to have an impact among them), and, possibly most important, I will be helping with research--acquiring data for the Global Mapping Project and disseminating information among church leaders in Singapore."

### NOW! FOUR "CENTERS FOR WORLD MISSION" IN NORTH AMERICA\*

1976

1ERICA-1984

U.S. Center for World Mission Director: Ralph D. Winter 1605 Elizabeth, Pasadena, CA 91104 USA Phone (818) 797-1111

Canadian Centre for World Mission Director: Howard Dowdell 52 Carbondale Cresc., Scarborough ON-MIW 2B1 Canada

Northwest Centre for World Mission Director: Andy Anderson Box 1076 Stn. A, Surrey, B.C. V3S 4P5 Canada Phone (604) 574-5783 Midwest Center for World Mission 156 N. Oak Park Ave. Oak Park, IL 60302

1985

Andy Anderson advises Canadian citizens interested in contributing to the founding budget of the U.S. Center for World Mission to send their donations to the Northwest Centre address above. Enclose a separate note in the envelope designating the donation for the USCWM, and he will transfer those funds for you.

\*(Others in Other Countries)

# Meet the Younger Leaders!



# WORLD CHRISTIAN presents five days that can help you change the world: Leadership '85

The conference for World Changers, an intensive five-day experience sponsored by WORLD CHRISTIAN Magazine, will be held August 12-16 in Anaheim, California. It is designed to equip leaders of the younger generation in challenging others to become world changers. Leadership '85 will bring together men and women from all regions of the U.S. and Canada with the same goal -- becoming more effective mobilizers for the Great Commission. Seminars, workshops, and resources will aim at renewing vision and enhancing leadership skill. Speakers will include: Roger Greenway, Don McCurry, John Dawson, David Bryant, and Gordon Aeschliman. Leadership '85 seeks to develop more effective young leaders and motivators through over 40 sessions and workshops.

### Over Twenty-Five Specially Designed Workshops include:

- \* Bringing forth justice by ministering to the poor
- \* Short-term missions following the new wave
- \* Peacemaking in the nuclear age
- \* Building your vision as a world Christian
- \* How to plan a mission conference
- \* Signs, wonders and church growth today
- \* Seeing the world through your Bible
- \* How to help your local church change the world

- Unreached Peoples: the new revolution in missions
- \* Raising Support: it's not an impossible dream
- \* Leading a "concert of prayer" effort in your community
- \* Using personal computers in your ministry
- \* Caring for International students

### Who Should Attend

- \* College and University students
- \* Young Adults
- \* Mission Activists
- \* College Pastors
- \* Church & Lay Leadership
- \* Para-Church Staff
- \* Mission Committee members ... anyone who desires to grow and help others grow in their World Christian lifestyle.

At Leadership '85 you'll get the big picture of what God is doing in the world and how you can enhance your ministry right now. You'll come away with dozens of proven ideas and resource programs to lead others in their lifestyle as world changers.

For more information and a brochure, write or call WORLD CHRISTIAN Magazine, P.O. Box 40010, Pasadena, California 91104, (818) 797-5320.

### Latin American Leaders Plan World Missions Thrust

In December 1984 the first steps were taken for a continent wide Latin American missions congress to be held in 1987. Luis Bush, Latin American coordinator for CHRISTIAN NATIONALS EVANGELISM COMMISSION, was appointed president of the coordinating committee at the first planning session held in Mexico City.

Called by CONELA (Confraternidad Evangelica Latino Americana), an association of evangelicals in Latin America, the consultation found itself swept along by the exciting realization that Latin American churches are responding to the challenge of missions

as never before. Rev. Marcelina Ortiz of CONELA pointed out in his plenary address that missions activities are taking place all over Latin America, often without knowledge of what others are doing.

One example of this new enthusiasm for missions is the Salvadoran Evangelical Mission, which sent its first couple to plant churches in Spain early in 1984. Luis Bush, who helped form the SEM, has seen tremendous enthusiasm for missions throughout Central America, in spite of the dangers of war and the trauma of economic recession. In May of 1984 Bush's church, Iglesia Nazaret, in San Salvador, sponsored a missions congress for young people of Central America, which was attended by more than 1,000 youth and pastors.

Leaders of CONELA have in the past been cautious of international and intercontinental cooperation. They have

struggled with the implications of liberation theology and the need to clarify relations with the predominant Roman Catholic church (88 percent of the population). The rapid growth of the charismatic movement has also been a source of division among evangelicals.

But the coordinating committee of the Congress on Missions will represent a broad spectrum of evangelicalism. Christian leaders from twenty-three countries have been asked to form a consulting committee. For the first time in history an association of Hispanics in Latin America, Spain, and North America will work towards a common goal.

Tom Chandler, who represents the World Evangelical Fellowship, is the only Westerner asked to serve on the coordinating committee. He points out that the delegates realized that Western missionary opportunities are increasingly

(continued on pg. 30)

### MISSION 2000

### -- A Synopsis

Ralph D. Winter, May 9, 1985

#### A. UNDERLYING CONVICTIONS

1. We believe that those who are blessed by God are automatically obligated to be a blessing to all the peoples of the world. Gen. 12:1-3.

2. We believe that "to be a blessing" means to spread the news of the saving power and

sanctifying Lordship of Jesus Christ.

3. We believe that the best way to do this is to plant the church within each and every

one of the world's peoples.

4. We believe that this unique, "pioneer," church planting activity is the most fundamental goal of missions. We are encouraged by the fact that a broad concensus of mission scholars and leaders is in agreement with this conviction.

5. We believe there are ample evangelical resources in the world community (i.e. 147 congregations per group to be reached!) to make a serious attempt to plant the church within every people by the year 2,000, and that such a goal for the year 2,000 is therefore a reasonable goal to work and pray for.

6. We believe this task is thus more readily within our grasp than ever in history, and

that the very end of history may therefore be near.

7. We believe this task is not marginal or secondary, but the primary and preeminent task of the Church for all of those who are children of Abraham by faith, those who are already enjoying the blessing of God in the redemption that is in Christ.

8. This means believers from all nations and peoples everywhere in the world, everywhere there is already a well-established Christian movement, can be expected to be involved. (This does by no means rule out the participation of Western believers in this task.)

9. We believe, finally, that the question of the wholehearted pursuit of the duties involved in this task is the acid test of faith for any Christian group, and that the very well-being of a blessed nation is dependent upon the sharing of that blessing in a serious, obedient, effective, comprehensive way.

### B. PRACTICAL CONCLUSIONS

1. We are convinced that if this is to happen, profound mission renewal will have to take place on a grand scale -- in all evangelical communities around the world. We have concluded that what is necessary for us in the USA must be somewhat of the proportions of a widespread movement, not just the project of any one organization. Stop and listen! It is already happening! To be a movement, the people say, "We're doing what others are doing," (even though there may be many small divergences in materials between the two groups).

2. To generate a true movement, we believe that no single event or campaign will be

sufficient, but that a new all-year, year after year pattern is necessary.

3. While we believe it is neither necessary nor desirable for initiatives in its build-up to be centralized, nevertheless, for such a movement to come into being, a "concert" of decentralized efforts will be much more powerful than would be a great number of totally independent and dissimilar efforts.

- 4. We are sure that the primary basis of such a movement must be the local congregation. We do feel it will be helpful if local congregations can be encouraged and assisted by an external "Network." Such a Network could be a denomination, an already existing renewal movement within a denomination, or some one of many respected parachurch ministries with which a given congregation is in close touch. We will assume that each Network will be, nationally, on the order of 100 congregations.
- 5. We conclude that a movement is most likely to occur if there can be a consortium of such entities working separately, but consciously and supportively in parallel, without the mixing of constituencies.
- 6. We must concentrate on raising up hope, vision and dedication, and clarification of purpose. To do this, we must recruit people for the task and also funds to support the cause. We regard the local congregation as the normal and the best channel for all giving and going elicited in this movement.
- 7. At the same time, we see three types of essential structures in cooperation: a) local congregations, b) attending "networks" upon which they normally rely for coordination and updating, and c) certain "Neutral Crucial" functions which are performed by neutral agencies serving everyone, assisting the autonomous networks to be able efficiently to do their job. (In Appendix D is a suggested list of ten such spheres of need. For practical reasons, these crucial, little understood entities must both be non-profit and also avoid competing for funds from the sources of income of the various networks.
- 8. In order more decisively to assure the existence and vitality of these "Neutral Crucial" support activities, it is planned that the Consortium (of networks) -- that is, the central office of the Mission 2000 movement -- will receive via the networks \$15.50 of the modest, one-time-only registration fee of \$17.50 given by each individual at the grass-roots who enrolls with the campaign. It is well to note that these funds going to the Consortium are the only funds which will go outside of the structure and budgeted giving of the local congregation. They are less than 12% of the total -- 88% goes to the local congregation. (See Appendix E, Measurable Expectations of Response.)
- 9. We do not believe it is realistic for Mission 2000 to be the dominant concern of a local congregation all year. We do believe, however, that a home visitation effort two months of each year is practical for the Cooperating Congregation, in addition to a regular, once-amonth meeting of a "Mission Fellowship" group during the ten intervening months.

#### C. LONG RANGE GOALS

- 1. In close relation to the UNDERLYING CONVICTIONS we have already stated above, we believe that the coming of Christ was not only the central event of history but that the character of His ministry demonstrates to us the essential meaning of His command "As My Father has sent me even so send I you". Specifically: He came and lived among us, teaching us by word and deed, in general respecting the cultural tradition of the people (except where its practices proved to be religiously phony or morally and ethically reprehensible) and confronting the nation with the ultimate authority of the Kingdom of God. He gathered repentant and believing followers, taught them, worked with them, sent them out to their own people, and eventually to other nations. This is essentially what a pioneer missionary does.
- 2. We believe that the goal of His final commission (Matt. 28:18), for any given people group, is thus most easily and reliably measured by the example of what He Himself in this respect did. We agree with the broad spectrum of mission leaders brought together by the Lausanne Committee at Chicago '82 when they defined this long range goal of Christ's Great Commission as the "reaching of unreached people groups.".
- 3. This then defines the high priority: we must go to all remaining unreached peoples, some 17,000, and establish in their midst, in cooperation with the leading and power of the Holy Spirit, a people movement that is "a viable, indigenous, evangelizing church

movement." This, we believe, is what Jesus did for the Jewish nation. It was and is the Biblical definition of "being a blessing."

### D. INTERMEDIATE OBJECTIVES

- 1. We recognize that the "reaching of an unreached people" is the most important measurable goal, and that this should be achieved by the year 2000.
- 2. In order to do that, we assume that the last unreached group must be "engaged" by a mission task force no later than 1995.
  - 3. We recognize that intermediate objectives must include
    - --renewed congregations,
    - --committed individuals who stay home to keep the cause alive, and
- --missionaries who go to do the work at the "front line," whether the people group they attempt to reach is found at home or abroad, or both.
- 4. The following table shows that to enter as many as 2,000 new groups per year beginning in 1988, certain intermediate objectives must be met. These are eminently feasible, assuming that a movement can be launched and that churches in other countries help.

"MISSION 2000" - A PROJE	CTION	ı
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Peoples By Engaged					ontier onaries		Annua	l Cost		Support	Teams
Yеаг	New	Total	1	New	Total	ł	New	Total	-	New	Total
1987	1,000	1,000		4,000	4,000		\$50	\$50	1	4,000	4,000
1988	2,000	3,000	1	8,000	12,000		\$100	\$150		8,000	12,000
1989	2,000	5,000	ĺ	8,000	20,000	1	\$100	\$250	Ì	8,000	20,000
1990	2,000	7,000	Ì	8,000	28,000	Ì	\$100	\$350	Ì	8,000	28,000
1991 İ	2,000	9,000	İ	8,000	36,000	Ĺ	\$100	\$450	İ	8,000	36,000
1992 İ	2,000	11,000	İ	8,000	44,000	Ĺ	\$100	\$550	Ì	8,000	44,000
1993 İ	2,000	13,000	j	8,000	52,000	İ	\$100	\$650	į	8,000	52,000
1994	2,000	15,000	İ	8,000	60,000	i	\$100	\$750	İ	8,000	60,000
1995	2,000	17,000	Ì	8,000	68,000	İ	\$100	\$850	İ	8,000	68,000

(See Appendix A for detail of estimates and assumptions.)

#### E. THE YEARLY CYCLE

- 1. The yearly cycle of the Mission 2000 movement consists of two major monthly meetings during a two-month annual campaign period, plus a monthly meeting in each of the remaining ten months of the year, making a total of 12 monthly meetings of a new local "Mission Fellowship," which is a new structure to most present congregations. (Earlier in this century it was common in local congregations for there to be women's, men's and young people's "Missionary Societies". Recently, the renowned missiologist, Donald A. McGavran, in his article, "A Giant Step in Christian Mission" (International Journal of Frontier Missions, July 1984) has called for the restoration of these local mission societies. Since the phrase "mission societies" is nowadays used to refer to sending agencies, we have suggested the phrase "Mission Fellowships".
- 2. This Mission Fellowship meeting is distinctly different from, and is in addition to the meetings of a congregational "Mission Committee," which makes financial, personnel and policy decisions. The Mission Fellowship, by contrast, will become the focus, the popular

expression, and the carrier vehicle of mission VISION in the local church. Such a meeting can be started in any congregation whenever it is deemed feasible.

- 3. Many materials are already available for the enhancement and enrichment of this meeting. Among others, a monthly audio visual in three forms is planned: 1) as a set of slides with sound accompanyment, 2) as a video tape in various formats, and 3) as a 16 mm film version for use in large gatherings. Each network will likely want to provide a monthly bulletin as well.
- 4. It is not expected that every member of a local congregation will be involved in the Mission Fellowship. Attendance at the Fellowship meetings will be especially promoted annually during the two-month campaign period and throughout the year on a less intensive basis by the Mission Renewal Teams. (See F-4 below.)
- 5. Crucial to the Mission 2000 movement is the care and feeding of those who respond to the visitation program during the campaign period. Vision building will take place principally through the vehicle of the monthly Mission Fellowship meeting just mentioned.

#### F. THE TERMS OF AGREEMENT

1. One level of agreement is national. We contemplate a minimum of 30 national "networks," each of which is capable of enlisting a minimum of 100 "Coordinating Congregations". This national level of agreement is between the leaders of a given Network constituency and the central office of the Mission 2000 Consortium. Membership in the Consortium implies acceptance and adherence to certain non-negotiable common denominators, such as the definition of unreached peoples, the use of the net \$15.50 registration fee, etc.

2. Each national network will make agreements with its own leaders in an average of

ten regional locations.

3. Each regional office will deal with ten local "Coordinating Congregations," which

are the principal operational base of responsibility of the Mission 2000 movement.

4. Each Coordinating Congregation will be responsible for ten Mission Renewal Teams, whose two or three members will constitute the nucleus of the monthly Mission Fellowships referred to above. These Renewal Teams can come from, and work in, congregations other than the Coordinating Congregation with which, as a team, they are affiliated. That is, one larger church can be the center for three or four smaller churches which may have only one MRT at work in its membership. Or, a smaller church can be the coordinating congregation relating to teams in several other congregations that are larger or smaller.

5. Members of each Mission Renewal Team will have signed on for a stipulated number of "seed plantings"-- e.g. presentations to specific individuals in a home visit. As in the Parable of the Soils, the team's goal for the number of individuals to be visited is 30, 60, or 100, so to speak. Some will accomplish more than others. For the sake of evaluating the amount of materials to be produced, etc., we will assume that on the average each Mission Renewal Team (in, say, 15 to 25 visits) will contact 40 individuals. This fairly heavy

assignment will be undertaken by only the very highly committed.

6. This "Seed Planting" activity does not absolutely require a visit to the home, although that is assumed to be standard. The initial goal is to register as many as possible and to distribute the inspiring vision building materials in the registration packet. Each Team can make its own plans and try its own ideas. A team may choose to give a thorough "Presentation" in a home meeting, where six or seven "Simeon" types are invited all at once. ("Simeons" are those already sold on missions.) It is also possible that a serious presentation and plea for registrations could take place in some Sunday School class. The main idea is 1) to present people with the exciting challenge of the Mission 2000 campaign and 2) to enlist them in the development of a monthly fellowship in their own setting. Later they will be introduced to the other goals of the movement, such as the daily devotional discipline of the Frontier Fellowship.

### G. THE LOCAL PLAN OF ACTION

1. For many of the people drawn into the Mission 2000 movement, their very first discovery of the world of renewed mission vision will occur when a Mission 2000 Renewal Team visits their home. At that time they will hear a presentation, will be shown some exciting materials to ponder, and will be invited to pay a once-and-for-all \$17.50 Registration Fee to become official, permanent participants in the Mission 2000 Campaign. If they register, the materials shown them, which constitute the "Registration Packet," become theirs to ponder further. This kind of presentation with its early financial hurdle will fairly accurately determine the true level of their concern at that time.

2. Which individuals should be visited? In the first round, they are the "Simeons" (of Luke 2) who are definitely in the "looking, believing, hoping" category. Fundamental to the Mission 2000 Campaign is the Parable of the Four Soils, in which it is presumed that the farmer is definitely looking for soil which is likely to be reproductive. Rather than just spending our efforts, we seek to multiply them by deliberately and prayerfully enlisting first those who will be most likely to help with further enlistment and renewal efforts. Thus it is strategic to assume that the people to be visited first in any area or group of congregations are those who will welcome the goals and objectives of Mission 2000 and will be delighted by the solid base of additional information about "what God is doing around the world." (See the first chapter in C. Peter Wagner's ON THE CREST OF THE WAVE).

3. In terms of the four responses the parable describes, it is possible that of the 40 people carefully chosen to be visited, the following responses will occur:

Pathway: ten will not actually be ready and will decline any involvement at that time:

Shallow soil: ten will respond momentarily, to the point of paying the \$17.50 registration fee and receiving their packet of materials;

Thorny soil: ten will participate in the annual "Mission Update" study program to which all who register will be invited. And...

Reproductive soil: ten will agree, in addition, to become part of additional Mission Renewal Teams in the second round of outreach.

4. But the long term primary goal of the visitation campaign is to enlist people, heart and soul, in the monthly Mission Fellowship. It is this meeting which is to be the central source of materials and expanding interest constituting the foundation of the renewal movement. Area and regional meetings along network lines or across networks in "Concerts of Prayer" may or may not take place. And of course some people will be blessed and inspired who do not come to the monthly Mission Fellowship meeting. But the central force and backbone of the Mission 2000 Renewal is understood to be the Mission Fellowship.

#### H. THE NATIONAL TIMETABLE

- 1. It is envisioned that initially only three to five national networks will make up the Mission 2000 Consortium. Their representation will constitute the corporate board of the Consortium.
- 2. At that point, an additional five to ten other networks (denominations, para-church organizations, etc.) will be invited to join an enlarged Consortium, each agreeing to hold firm to the non-negotiables of the original concepts and principles. Representatives of these will be added to the board, the earlier group becoming the executive committee.
- 3. In the third stage, as many as 30 nationwide networks will become consortium members. This number is considered the minimal essential level of viability for a "movement" to take place.
- 4. The early "unveiling" of the Mission 2000 Plan is scheduled to take place at the annual meeting of the Association of Church Mission Committees in July, 1985. Some pilot "Coordinating Congregations" will test out the program before that date, and several national

networks will begin in the fall. It is hoped that by January of 1986, ten or more networks will be committed and begin operations shortly thereafter. If all goes as planned, by December of 1986 the minimum goal of 30 networks will be involved.

### **APPENDIX**

### A. Footnotes to the Table "The Projection to the Year 2000" (See D.)

Underlying the table in section D are the following assumptions and estimates:

- 1. There are 17,000 UNREACHED PEOPLES with no indigenous church yet.
- 2. We seek "A Church for Every People by the Year 2,000."
- These unreached peoples contain and seal off half the world's population, and average 150,000 individuals in each group.
- 4. It will take a minimum of two couples five years to reach each people.
- 5. We can expect 4,000 new missionaries of this type by the beginning of 1987.
- The necessary increase of the mission force will be gradual, a rate of 8,000 more missionaries per year, beginning in 1988.
- It will cost an average of \$12,500 per person per year for these new frontier missionaries, many from other countries.
- 8. A "Support Team" = 100 people giving an average of \$10.42 per month.
- 9. Thus each new Support Team enrolled can support, completely, one new missionary.

### B. The Contents of the Registration Packet

The content of the registration packet is of no essential concern to the Mission 2000 Consortium, other than that it be value received for the \$2 collected in the Registration Fee, and that it be relevant to the basic vision of the movement.

In most cases, it will be the Network involved that will want to choose from the mass-produced, low-priced materials which are being used by other networks. They will want to put in things of their own choice, as well.

It may well be that many Networks will see the current "Neutral Crucial" (to which \$15 of the \$17.50 Registration Fee goes) as an added, exciting attraction in their network, and will be happy to have the work of that Neutral Crucial mentioned somewhere in the Packet. In other cases the current "Neutral Crucial" can go completely unmentioned.

However, let us suppose a Network highly favorable to the cause of the current Neutral Crucial were making its selection for this packet. And, let us suppose that Neutral Crucial were the U.S. Center for World Mission. Following is the kind of packet which might be made up, and which, delivered to the Sponsoring Church, would fit into the allowed \$2 portion of the Registration Fee:

- 1. Sample copy of Mission Frontiers.
- 2. Sample copy of World Christian Magazine.
- 3. Sample copy of The Global Prayer Digest.
- 4. Poster: "The Unreached Peoples of the World."
- 5. Book: I WILL DO A NEW THING (the story of the U.S. Center for World Mission.)
- 6. Booklet: "Look at What God's Doing."
- 7. A list of materials at a healthy discount, costing a good deal more than \$2:
  - a) FROM JERUSALEM TO IRIAN JAYA, \$14.95/\$10
  - b) ON THE CREST OF THE WAVE, \$5.95/\$3.50
  - c) THE WORLD CHRISTIAN MAGAZINE, \$12/\$9
  - d) THE GLOBAL PRAYER DIGEST, \$8/\$6
  - e) THE WORLD CHRISTIAN ENCYCLOPEDIA (while they last), \$125/\$37.50
  - f) THE INTERNATIONAL JOURNAL OF FRONTIER MISSIONS, \$15/\$10
  - g) THE EVANGELICAL MISSIONS QUARTERLY, \$10.50/\$9

(Note: The potential saving on this brief list is more than \$100. A whole catalog of items, discounted to campaign registrants, will also be available.)

### C. The Basic Ingredients of the Monthly Mission Fellowship Meeting.

This is to be a meeting for prayer and inspirational education about the mission cause. Provisions are already being made for the highest quality motion picture input on a monthly basis, mediated through low cost video tape. Small groups can get the basic equipment and have their own tapes updated for \$1 each month at cooperating Christian bookstores and/or Consortium offices. Soon 8mm tapes (similar to audio tapes) will be available. They will cost far less and can either be sent out on a "one way" basis for about \$4 per month, or updated in the way mentioned. The same materials will be available in both the form of slides and 16mm film, depending upon the option selected.

Monthly printed materials will also be made available (perhaps by the different Networks), in addition to the already existing monthly Global Prayer Digest, which is even at this point backed by 36 different organizations, with 22 different covers (and 8-page customized sections).

Many monthly fellowships will, among other things, take in the "loose change" offerings of those who are participating in the Frontier Fellowship daily-prayer discipline (a take-off from the widespread Asian Christian "handful of rice for missions" pattern).

However, these meetings will be expected to follow widely different formats, and we do not see any great value in trying to standardize a single pattern.

### D. The Ten "Neutral Crucials" (See B 7-8).

Certain crucial functions are deemed essential to an authentic mission renewal movement. They are also characterized by the fact that they cannot readily be in a direct fund raising mode and—at least in their early stage—need financial assistance. A detailed treatment of ten such needs may be found in the Jan. '84 (Vol 1:1) issue of the *International Journal of Frontier Missions*. Each of them has been summaarized in a phrase below:

- 1) A widespread daily devotional discipline emphasizing the completion of the task.
- 2) The Concerts of Prayer "for spiritual awakening and world evangelization."
- 3) The Global Mapping Project, which can feed the work of countless agencies around the world.
- 4) Certain strategically missing mass media.
- 5) A groundswell, international student mission movement.
- 6) The strategic "enrichment" of certain existing programs and customs
- 7) The engineering of a new pattern in higher education which will routinely locate college students overseas half of each undergraduate year, and involve them in a work-study program which will prevent them from emerging with debts which will keep them out of Christian work.
- 8) A new missionary associate lifestyle ("Senders").
- 9) An international network of cooperative mission centers.
- 10) A "Mission 2000" type of promotional coalition of Christian organizations.

### E. Measurable Expectations of Response (See B:8)

MISSION 2000RESPONSE IN PEOPLE AND NEW GIVING (per network, and times 30 networks)										
0	acitars	Sime	מנ	(O p)	eration	Andre	w			
	Full ach	ievernent	10% ach	ievement	50% ac	chievment	100% achievment			
I. Registrants	Per Network	x30	Per Netwo	rk x30	Per Netwo	rk	Per Networ	k x30		
a) Approached	40,000	1,200,000	40,000	1,200,000	200,000	6,000,000	400,000	12,000,000		
b) Give	30,000	900,000	30,000	900,000	150,000	4,500,000	300,000	9,000,000		
c) Give, Study	20,000	600,000	20,000	600,000	10,000	3,000,000	200,000	6,000,000		
d) Give, Study, Reproduce	10,000	300,000	10,000	300,000	50,000	1,500,000	100,000	3,000,000		
II. Financial Response Levels  a) Minimal local church budget increase	14,400,000	72,000,000	14,400,000	72,000,000	12,000,000	360,000,000	24,000,000	720,000,000		
b) Initial net registration c) Loose Change Offerings	450,000	13,500,000	450,000	13,500,000	2,250,000	67,500,000	4,500,000	135,000,000		
1) per month 2) per year	80,000 1.000,000	2,400,000 30,000,000	80,000 1,000,000	2,400,000 30,000,000	400,000 5,000,000	12,000,000 150,000,000	800,000 10,000,000	240,000,000 300,000,000		
Via Mission 2000 consortium Via Local Churches	450,000 3,400,000	13,500,000 102,000,000	450,000 3,400,000	13,500,000 102,000,000	2,250,000 17,000,000	67,500,000 510,000,000	4,500,000 34,000,000	135,000,000 1,020,000,000		

### Time Talents Treasures

The Lord can use all we have to offer.

Time - Do you have time to offer? Time to pray for Hidden Peoples, pray for mission awareness among American evangelicals; pray for strategic organizations like the US Center for World Mission and the people who work here? Time to volunteer on the missions committee of your church, volunteer in your area to promote the work of the Center, volunteer at the USCWM in Pasadena for a few weeks or months. Time to work full-time as a representative in your area or work on staff in Pasadena?

Talents - What gifts and abilities has God given you? Have you thought of using them directly for the work of His kingdom? Do you know that missionaries come from all walks of life and serve in many different capacities? Are you aware that mission agencies, like the USCWM, can use all kinds of talents -- secretarial, managerial, editorial, financial, theological, pastoral, clerical, manual, etc?

Treasures - Are you spending your financial resources on yourself or investing them in the Lord's work? Do you know missionaries that need financial support? Obviously, you know of the financial needs of the Center, but did you know that most of our staff are under-supported, some drastically? If you are praying for the work of the Center, one of the best ways that you could help is to support one of our staff members. Do you know people who could serve full-time as an area representative or on staff in Pasadena if they had prayer and financial backing? Could you provide all or a substantial portion of their support? Perhaps you know others whom you could approach to join you in the financial support of that person.

What are the needs of the USCWM?

Prayer: Ours is a spiritual warfare, but it surfaces around physical and

interpersonal issues. More than receiving financial gifts, we need to work together harmoniously and productively. We need more staff, and they need adequate financial support.

Volunteers: Mission renewal does not occur without people at the grass-roots who are giving selflessly of their time to promote missions awareness in their own areas. There are projects and activities which can be accomplished at the Center by volunteers who come one day a week, come during their vacation, give three or four months, or -- being retired -- can give more time. Write the Personnel Department for more information.

Staff Members - Much can be done in your local area by a full-time USCWM representative. In Pasadena, we have many pressing needs, the most critical being secretaries, typists, managers, a librarian, and writers. However, we also need accountants, graphics technicians, administrative assistants, bookkeepers, university faculty, food service workers, maintenance workers. Call (818) 797-1111 anytime for more information about our candidate process and how you can serve.

# We need some manual labor!

If you or someone you know has experience as a home handyman or is skilled in one of the building trades and is seeking a place of service for the Lord, please read on. First, we'll explain our situation and then discuss how you can help.

In the last issue of Mission
Frontiers we reported that we were given a two-year extension on our mortgage payments for both the campus and the off-campus housing. That was totally unsolicited and unexpected. Yet, we are very grateful at how God answers prayer. However, as is often the case, our Lord teaches us lessons through gifts and unanticipated events.

The lesson we are learning is how to be better stewards of the assets He has

entrusted to us. That lesson is being thrust upon us by the cost of the two-year extension -- the interest rate on the off-campus housing has increased by \$10,000 per month.

This has forced us to take a hard look at how we have been maintaining our properties, how much we've been spending on maintenance, and how to make very limited financial resources stretch.

Our 130 rental units on 84 residential properties are expected to provide housing for our staff and generate sufficient rental income to cover operational expenses. However, the houses are old and in poor condition, which means that considerable repairs are needed to prevent further deterioration and to meet modern housing codes.

The additional \$10,000 per month in mortgage payments restricts our ability to afford the necessary maintenance. Our already meager maintenance budget has now been reduced to less than \$5,000 per month for materials and labor.

To stretch those dollars as far as possible, we need long-term volunteers who are retired building trades workers or home handymen. We also need younger experienced workers who can raise missionary support to serve on staff as groundskeepers, custodians, plumbers, electricians, carpenters, painters, etc. The more volunteers and supported staff we have in the Physical Plant Department, the fewer employees we will have to pay wages to out of rental income. Consequently, we can accomplish more repairs with our limited resources.

Others may give their treasures so that you can give your time and talents. Pray about it and discuss this possibility with your pastor and friends.

Is God challenging you to use your time and talents for the Lord in service at the USCWM in the area of maintenance? Call or write the Personnel Department for information about volunteering or candidating for staff.

## What's Happening Around the World?

# Tentmaking Missions: Using the International Job Market for the Glory of Christ

by John A. Holzmann

Richard Matthews, a former missionary to Korea, tells of asking his four year old son what he wanted for his birthday.

"I want a wallet!" said his son.

"A wallet? Why would you want a wallet?" Mr. Matthews asked.

"Because that's where money comes from!"

Says Matthews: "Too often, nationals look at missionaries much as my son looked at a wallet. A missionary is a source of material blessings. Having a missionary in your community means having money. Missionaries give the local economy a wonderful boost."

Matthews suggests that there is a problem with the traditional Protestant approach to missionary support. Missionaries who receive support from "back home" have a difficult time providing a good model of Christian stewardship.

National Christians never see a Christian leader work a "normal" job to earn his keep. They never find out where all the money comes from, and so they never learn what their own responsibility is in the missionary enterprise.

Forty countries--some even in the socalled "free world"--refuse to grant missionary visas. These countries account for almost half the world's population.

The effects are devastating to indigenous ("native"-run) missions.

There is another problem faced by traditional missionaries. Forty countries of the world are "closed" to missionary work. Forty countries--some even in the so-called "free world"--refuse to grant missionary visas. These countries account for almost half the world's population.

How are these people to be reached? The national Christians can't do the job on their own. They need help from outside. But how can outsiders get in?

Determined to open the doors and pro-

vide better models of stewardship, a growing number of mission leaders have determined to promote the use of a different support structure than that used by most Protestant missionaries during the past 200 years. They are recommending self-support.

From Abraham the herdsman to Paul the tentmaker--and on down through the ages--self-supporting missionaries have made their mark on the world in which we live.

Though the Apostle Paul welcomed the prayers of the churches with whom he was in contact (Rom. 15:30ff; Eph. 6:19f; Phil. 1:19; Col. 4:3; etc.), he accepted "support" in only a few special circumstances (Phil. 2:25, 30; 4:10-18). He met most of his needs himself by making tents (Acts 18:3; I Cor. 9:6, 12-15; I Thess. 2:9).

Today, there is not as large a market for tents as for other goods and services. Yet a missionary who supports himself is called a "tentmaker" in remembrance of the example given by Paul.

The potential for self-support is fantastic.

Working for large, multi-national corporations and for themselves, for the U.S. government and for the governments of the countries in which they work, teaching school or pursuing studies they could not afford in the U.S., at any one time, over 4 million Americans are employed outside the U.S.

Many of these people are found in the 40 countries where conventional missionaries cannot work!

But while well over a million Americans hold jobs right where the church needs to be planted, most of them have nothing to do with planting churches.

Even among the estimated 200 to 400 thousand evangelical Christians in "closed" countries, fewer than one percent are doing anything at all to spread the Gospel.

Yet the idea of using the international job market for the glory of Christ is catching on. Christians are being encouraged and coached and counseled and trained to seek God's kingdom while working in distant countries.

An executive with an electric power utility who was a leader in a Baptist church in Detroit, went to Taiwan for six months. He and 40 other power executives from America had been asked to project the future power needs of Taiwan.

Even among the estimated 200 to 400 thousand evangelical Christians in "closed" countries, fewer than one percent are doing anything at all to spread the Gospel.

Mr. D.H. worked diligently on the power survey during the day. Every night, after work, he took a Chinese executive from the Taiwanese power utility out to dinner.

There, in a relaxed and friendly atmosphere, he was able to share in-depth concerning things he was able merely to hint at during the work day. Without knowing Chinese, having only six months to work in Taiwan, Mr. D.H. made an impact that was still being felt ten years after he left.

Says Ruth Siemens, one of the premier advocates of tentmaking missions and founder of the two largest counseling and job referral services for tentmaker missionaries:

"A lot of people have the idea that any Christian working to support himself overseas is a tentmaker. This couldn't be further from the truth.

"A tentmaker doesn't merely hold a job overseas. He has the same motivation Paul had. He is consciously involved in doing all things in such a way that by some means some may be won to Christ (I Cor. 9:22).

"With that kind of motivation, opportunities for witness will be found."

Personal motivation is by far the most important ingredient in the make-up of a successful tentmaker, yet there are other attributes that lead to success.

The first thing one needs is a job. That's basic. And to find such a job, a referral agency is almost indispensible. Few peo-

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ple know where to look or have the time to do the research necessary to find their own positions.

On the other hand, agencies like Global Opportunities and Overseas Counseling Service (see below) have job listings in thousands of categories.

"A tentmaker doesn't merely hold a job overseas. He is consciously involved in doing all things in such a way that by some means some may be won to Christ."

Jobs have been found for teachers, violinists, engineers, photographers, tennis players, mechanics, carpenters...you name it.

The possibilities are almost beyond imagination. Jobs have been found for teachers, violinists, engineers, photographers, tennis players, mechanics, carpenters...you name it.

"Besides providing job location services, we guide potential tentmakers into the kinds of educational opportunities and skill-building experiences here at home that will prepare them for effective service overseas," says Siemens.

According to her, a tentmaker needs Bible and mission training "as good as, and perhaps better than, that of the average missionary."

More importantly, a tentmaker needs to develop and use ministry skills at home. "Friendship evangelism and home Bible studies are the building blocks of effective church planting."

Siemens believes people are

misinformed about the kinds of opportunities a tentmaker can expect. "People have the idea that a tentmaker doesn't have the time to witness, that there's no time for effective evangelistic work.

"Well, it's true you're not like traditional missionaries. Your time isn't going to be spent in the same manner. But the time is there nonetheless.

"We're talking about life-style evangelism, evangelism in all of life. The way you conduct yourself at work; your dealings with people; your personal relationships--they all have an impact.

"And, of course, you must speak up. But people are interested in what you have to say. They will ask you questions--and they will listen when you talk."

Don Hamilton, Director of Research for Overseas Counseling Service, tells the story of a man in a "closed" country who was accosted one afternoon by three fellow employees. "We've been watching you," they said, "and we're wondering why you're so different...."

"He didn't answer their question on the spot," says Hamilton, "but he invited them to his home and had a wonderful time sharing with them the Gospel of Jesus Christ..."

There's another crucial element in equipping Christians for effective witness in other cultures.

"A tentmaker should not plan to 'go it alone,'" says Siemens. "He needs the support and encouragement a group can offer.

"We encourage people to work as 'field partners' with a mission agency already at work in the area where they intend to settle, or else to team up with a local national church, or become a member of a fellowship of tentmakers."

There are other services from which a tentmaker can benefit.

Says Siemens: "A lot of Christians go overseas neither expecting nor receiving adequate prayer support for carrying on an effective Christian witness. We coach tentmakers in ways to develop a prayer team.

"Then, too. it's helpful to receive a little inside information on what to expect when you reach the country to which you are going. We can provide that kind of data."

For more information about tentmaking opportunities, write or call:

GLOBAL OPPORTUNITIES 1594 N. Allen, #7 Pasadena, CA 91104 (818) 797-9605

OVERSEAS COUNSELING SERVICE

P.O. Box 33836 Seattle, WA 98133 (800) 426-1343 (toll-free)

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New Slideshow Available!

### "The Final Frontiers"

This is as slide presentation that details the concept of the Hidden Peoples, overviews the missions movement from William Carey to the present, and describes how we are living in the third and final era of missions.

Examples of the success of Christianity around the world provide a hopeful view of the task that is remaining, and viewers are encouraged to become actively involved in the excitement of spreading the good news of Jesus Christ to unreached groups.

127 slides/19 minutes Hental, \$10

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To receive your free six-month subscription to Christianity Today including the issue on the U.S. Center, just send \$10.00 (\$5.00 off the retail price) for your copy of FROM JERUSALEM TO IRIAN JAYA to Jim Stewart, Mission Frontiers; or if you have already purchased the book send us a note to this effect and we will see that you still receive the free Christianity Today six-month subscription.



# **LETTERS**

To the Brethren of Frontier Fellowship's Global Prayer Digest:

For nearly four years now I've been reading the "digest" and am writing to encourage you in this vital service. The impact I've received from praying and learning daily about the unreached of our world has been tremendous. I would say it's been the single most consistent motivation I've received in terms of my understanding of the world mission of the church! When I was married two years ago I began to use it with my wife. Now we both have a desire to be sent to an unreached people. And it is toward that desire that we are working... I've used the prayer guide to motivate students in understanding and obeying the world mission of the church. We are constantly checking with each other to see what we've found interesting. It is my prayer that you will be strengthened and that He will use you and the Global Prayer Digest for the praise of His glory.

> Dave H. Fresno, CA

To Whom It May Concern:

Thank you for your excellent publication, the Global Prayer Digest. It is helping me to become a better World Christian and a person who can pray specifically for those hidden people groups who don't have the opportunity to hear about our Lord Jesus.

Scott N. Glen Ellyn, IL

Dear Friends:

Thank you for the fine tour of your campus that our Senior Power group from First Baptist Church of Yucaipa had recently. Our eyes were really opened to see the number of Mission groups represented and working together. You have been on my prayer list for a long time and I want to again help answer my prayers for the funds to come in for the property. Enclosed is my check for \$25.00.

Sincerely yours, Ethel C. Dear fellow Christians,

Your Mission Frontiers for August is tremendous in reporting sad realities along with happy possibilities. Along with my urgent prayers is enclosed one of the 46,000 gifts needed to cover the 8.5 million dollars needed.... "Seeing It God's Way" is an eye-opener. I hope to get the book, read it, and pass it on to those who "wear dark glasses." Looking to our Lord to intervene....

O. S. Northridge, CA

Dear Co-Laborers in Christ,

I am already a founder but grow increasingly excited at what the Lord has done, is doing, and will do through the U. S. Center for World Mission. The Book says, "Faithful is He who called you, for He also will bring it to pass" (I Thess. 5:24). He has yet to fail His children!

Warmest regards in Christ, Dan S. North Bergen, NJ

### Other Upcoming Conferences (continued from pg. 19)

being limited in Latin America, and that the Latin American church must be ready to step in and meet the challenge.

Preparations for the 1987 Congress will include in-depth research of the size and nature of the remaining task of evangelization in Latin American countries, and the scope of the mission work being done. Sam Wilson of LCWE and Larry Pate of Overseas Crusades will help in the research, but the organization, promotion, and implementation of the congress will primarily be done by Latin American leaders. The Global Mapping Project and the Institute of Latin American Studies, both at the U.S. Center for World

Mission, are also cooperating in this developing-world emphasis on the remaining frontiers.

The conference hopes to help awaken the Latin American/Iberian church to its mission responsibilities, and to focus attention on unevangelized groups, not only in the Iberio-Latin countries, but around the world.



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